## RECENT METHODS IN THE ECONOMETRICS OF DYNAMIC GAMES

Victor Aguirregabiria (University of Toronto)

CAMP RESOURCES 2008

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Empirical Dynamic Games

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CAMP RESOURCES 2008 1 / 71

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- The parameters to be estimated are *structural* in the sense that they describe agents' preferences, beliefs and technological and institutional constraints.
- These parameters are estimated using micro data on individuals' choices and outcomes and the **principle of revealed preference**.

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- Solving a DP problem can be a non-trivial numerical task, and estimation typically requires the repeated computation of solutions (or approximations) of the DP problem.
- In this context, the recent development of estimation methods that do not required the solution of the DP problem has expand significantly the range of models we can estimate.
- These new methods can deal also with the **problem of multiple** equilibria in the estimation of dynamic games.

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- To illustrate econometric issues and estimation methods, I will use a simple dynamic game of market entry/exit.
- I will show how this model can be used to evaluate the effects of policies that affect demand or costs parameters: e.g., the 1990 Amendments to the Clean Air Act (Ryan, 2006).
- Taking into account **firms' forward-looking and strategic behavior** can lead to very different predictions on the effects of these policies.

• Consider an industry characterized by:

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  - For the sake of simplicity in the presentation, I consider that **only 2** firms are potential entrants in the different local markets.
  - I index firms by *i*, local markets by *m*, and time by *t*.

• Every period, firms decide whether to operate or not a plant in the local market.

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- When firms make this decision, they maximize expected intertemporal profits in that market:

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• This decision is **forward-looking** (because sunk entry costs) **and strategic** (because future profits depend on the opponent's entry decisions).

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• Current profit of firm *i* in a local market is equal to variable profits,  $VP_{imt}$ , minus fixed costs of operating a plant,  $FC_{imt}$ , and minus the entry cost of setting up a plant by first time,  $EC_{imt}$ .

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- Even with these data limitations, information on firms' entry/exit decisions in local markets can identify demand, variable costs, fixed costs and entry costs parameters for each firm.
- However, the specification of demand and variable costs should be relatively simple.

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- $\theta_i^D$  = Variable profits per-customer if firm *i* is a duopolist.

 The fixed cost is paid every year that the firm has a plant in the market.

$$FC_{imt} = a_{imt} (FC_i + \varepsilon_{imt})$$

 $\varepsilon_{imt}$  represents a firm-idiosyncratic shock in firm *i*'s fixed cost that is iid over firms and over time with a distribution  $N(0, \sigma_{\varepsilon}^2)$ .

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- We assume that ε<sub>imt</sub> is private information of firm *i*. There are two main reasons to incorporate private information shocks.
- Existence of equilibrium
- Onvenient econometric errors: they can explain observed heterogeneity in the data without generating endogeneity of opponents' actions.

### Entry Costs

• The entry cost, or cost of setting up a new plant, is paid only if the plant was not currently active (if  $a_{im,t-1} = 0$ ):

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• We might also incorporate a private information shock in entry costs. Here I consider a simpler version.

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- Assumption (MPE): Firms' strategies depend only on payoff relevant variables.
- The payoff-relevant information of firm *i* in market *m* at period *t* is {*x<sub>mt</sub>*, ε<sub>*imt*</sub>} where *x<sub>mt</sub>* is the vector of **common knowledge state variables**:

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- $\sigma$  is a MPE if, for each firm *i*, the strategy  $\sigma_i$  maximizes the expected value of firm *i* at every state  $(x_{mt}, \varepsilon_{imt})$  and taking as given the opponent's strategy.

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- We can represent a MPE as a set of probabilities
   P ≡ {P<sub>i</sub>(x<sub>mt</sub>) : i = 1, 2} such that the strategy P<sub>i</sub> maximizes the expected value of firm i at every state x<sub>mt</sub> taking as given the opponent's strategy P<sub>j</sub>.

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- In this model, the one-period expected profit of firm i can be written as:

$$\Pi_{imt}^{P} = \begin{cases} 0 & \text{if } a_{imt} = 0 \\ \\ \mathbf{Z}_{imt}^{P} \ \boldsymbol{\theta}_{i} - \varepsilon_{imt} & \text{if } a_{imt} = 1 \end{cases}$$

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where

$$\mathbf{Z}_{imt}^{P} ~\equiv~ \{ (1 - P_{j}(\mathbf{x}_{mt})) \, S_{mt} \, , \, P_{j}(\mathbf{x}_{mt}) S_{mt} \, , \, -1 \, , \, -(1 - a_{im,t-1}) \, \}$$

$$\boldsymbol{ heta}_{i} \equiv \left\{ \ heta_{i}^{M} \ , \ heta_{i}^{D} \ , \ FC_{i} \ , \ EC_{i} \ 
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• In a myopic version of the game (with  $\beta = 0$ ), firm *i* best response is:

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• And in terms of choice probability, firm *i* best response is:

$$\Pr\left(\mathbf{a}_{imt} = 1 \mid x_{mt}\right) = \Pr\left(\mathbf{Z}_{imt}^{P} \; \boldsymbol{\theta}_{i} - \varepsilon_{imt} \geq 0 \mid x_{mt}\right) = \Phi\left(\mathbf{Z}_{imt}^{P} \; \frac{\boldsymbol{\theta}_{i}}{\sigma_{\varepsilon_{i}}}\right)$$

where  $\Phi(.)$  is the CDF of the standard normal.

• In a myopic version of the game (with  $\beta = 0$ ), firm *i* best response is:

$$\{a_{imt}=1\} \Leftrightarrow \left\{\mathbf{Z}_{imt}^{P} \; \boldsymbol{\theta}_{i} - \varepsilon_{imt} \geq 0\right\}$$

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• A **MPE** in this static game is a pair of probabilities,  $\{P_1(x_{mt}), P_2(x_{mt})\}$  that solves the system of equations:

$$P_1(x_{mt}) = \Phi\left(\mathbf{Z}_{1mt}^{P} \frac{\boldsymbol{\theta}_1}{\sigma_{\varepsilon_1}}\right)$$

$$P_2(x_{mt}) = \Phi\left(\mathbf{Z}_{2mt}^{P} \frac{\boldsymbol{\theta}_2}{\sigma_{\varepsilon_2}}\right)$$

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- By Brower's Theorem, an equilibrium exits.
- There may be multiple equilibria for some values of  $(x_{mt}, \theta)$ .

For the dynamic game (with β > 0), it is possible to show that a MPE is a pair of probability functions, P ≡ {P<sub>1</sub> (x<sub>mt</sub>), P<sub>2</sub> (x<sub>mt</sub>) : x<sub>mt</sub> ∈ X}, such that, for every firm i and every state x<sub>mt</sub>:

$$P_{i}(x_{mt}) = \Phi\left(\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}} \frac{\boldsymbol{\theta}_{i}}{\sigma_{\varepsilon_{i}}} + \tilde{\mathbf{e}}_{imt}^{\mathbf{P}}\right)$$

where

$$\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}} \equiv \mathbf{Z}_{imt}^{\mathbf{P}} + E\left(\sum_{s=1}^{\infty} \beta^{s} a_{im,t+s} \mathbf{Z}_{im,t+s}^{\mathbf{P}} \mid x_{mt}, a_{imt} = 1\right)$$

$$- E\left(\sum_{s=1}^{\infty} eta^s \ a_{im,t+s} \ \mathbf{Z}^{\mathbf{P}}_{im,t+s} \ \mid x_{mt}, \ a_{imt} = 0
ight)$$

and

$$\tilde{e}_{imt}^{\mathbf{P}} \equiv E\left(\sum_{s=1}^{\infty} \beta^s a_{im,t+s} \varepsilon_{im,t+s} \mid x_{mt}, a_{imt}=1\right)$$

Victor Aguirregabiria ()

#### Econometric Issues

• There are several econometric issues we should deal with when doing statistical inference with dynamic games.

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- Sounterfactual experiment and multiple equilibria.

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• Suppose that we have a random sample of M local markets, indexed by m, over T periods of time, where we observe:

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• We want to use these data to estimate the model parameters  $\boldsymbol{\theta} = (\boldsymbol{\theta}_1, \boldsymbol{\theta}_2)$ . Note: for notational simplicity, I use  $\boldsymbol{\theta}_i$  to represent  $\boldsymbol{\theta}_i / \sigma_{\varepsilon_i}$ .

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- The following assumption is maintained for some estimation methods.
- Assumption: No-unobserved-market-heterogeneity. The only unobservables from the point of view of the econometrician are the private information shocks  $\varepsilon_{imt}$ .
- The following assumption is common to the different estimation methods that we will examine.
- Assumption: One-MPE-in-the-data. Define  $P_{imt}^{0}(x) \equiv \Pr(a_{imt} = 1 | x_{mt} = x) \text{ and } \mathbf{P}_{mt}^{0} \equiv \{P_{imt}^{0}(x) : i = 1, 2; x \in X\}$ . Then, for any (m, t),  $\mathbf{P}_{mt}^{0} = \mathbf{P}^{0}$ . Though the model has multiple equilibria, in the population the same MPE is selected at every market and every time period.

• For the description of the different estimators, it is convenient to define the following **Pseudo Likelihood function**:

$$Q(\boldsymbol{\theta}, \mathbf{P}) = \sum_{m=1}^{M} \sum_{i=1}^{N} \sum_{t=1}^{T} a_{imt} \ln \Phi \left( \mathbf{\tilde{Z}}_{imt}^{\mathbf{P}} \boldsymbol{\theta}_{i} + \tilde{e}_{imt}^{\mathbf{P}} \right) \\ + (1 - a_{imt}) \ln \Phi \left( - \mathbf{\tilde{Z}}_{imt}^{\mathbf{P}} \boldsymbol{\theta}_{i} - \tilde{e}_{imt}^{\mathbf{P}} \right)$$

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- This pseudo likelihood function treats firms' beliefs P as parameters to estimate together with θ.
- Note that for given **P**, the function  $Q(\theta, \mathbf{P})$  is the likelihood of a Probit model with the parameter of  $\tilde{e}_{imt}^{\mathbf{P}}$  restricted to be one.

 Similarly, for GMM estimation we can define the following Pseudo GMM Criterion: (note that there is a minus sign so the GMM estimator maximizes this criterion):

$$Q(oldsymbol{ heta}, \mathbf{P}) = -c(oldsymbol{ heta}, \mathbf{P}) \; ' \! A \; c(oldsymbol{ heta}, \mathbf{P})$$

where

$$c(\boldsymbol{\theta}, \mathbf{P}) = \sum_{m=1}^{M} \begin{bmatrix} \dots \\ H(x_{mt}) & \left\{ a_{imt} - \Phi\left( \mathbf{\tilde{Z}}_{imt}^{\mathbf{P}} \boldsymbol{\theta}_{i} + \tilde{\mathbf{e}}_{imt}^{\mathbf{P}} \right) \right\} \\ \dots \text{ for any } (i, t) \end{bmatrix}$$

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• This pseudo GMM criterion function treats firms' beliefs **P** as parameters to estimate together with  $\theta$ .

• The MLE (the GMM) maximizes  $Q(\theta, \mathbf{P})$  subject to the restriction that  $\mathbf{P}$  should be an equilibrium associated with  $\theta$ .

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 Since P is a high-dimension vector, optimization with respect to P can be very complicated.

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- Note that, without the **one-equilibrium-in-the-data assumption**, the MLE (or the GMM) would be even more complicated to implement.
- In that case, the criterion function would be Q(0, {P<sub>mt</sub>}), where {P<sub>mt</sub>} represents the set of MPE, one for each market and time period.

• Suppose that we knew the equilibrium in the population,  $\mathbf{P}^0$ .

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- Suppose that we knew the equilibrium in the population,  $\mathbf{P}^0$ .
- Given  $\mathbf{P}^0$  we can construct the variables  $\mathbf{\tilde{Z}}_{imt}^{\mathbf{P}^0}$  and  $\tilde{e}_{imt}^{\mathbf{P}^0}$  and then obtain a very simple estimator of  $\boldsymbol{\theta}^0$ .

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- This estimator is root-M consistent and asymptotically normal under the standard regularity conditions. It is not efficient because it does not impose the equilibrium constraints.
- While equilibrium probabilities are not unique functions of structural parameters, the best response probabilities that appear in  $Q(\theta, \mathbf{P})$  are unique functions of structural parameters and players' beliefs.

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• The previous method is infeasible because  $\mathbf{P}^0$  is unknown.

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- The previous method is infeasible because  $\mathbf{P}^0$  is unknown.
- However, under the Assumptions
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- However, under the Assumptions
   "No-unobserved-market-heterogeneity" and
   "One-MPE-in-the-data" we can estimate P<sup>0</sup> consistently and at with a convergence rate such that the two-step estimator θ is root-M consistent and asymptotically normal.
- $\bullet$  For instance, a kernel estimator of  ${\bf P}^0$  is:

$$\hat{P}_{i}^{0}(x) = \frac{\sum_{m=1}^{M} \sum_{t=1}^{T} a_{imt} \ \kappa\left(\frac{x_{mt} - x}{b}\right)}{\sum_{m=1}^{M} \sum_{t=1}^{T} \kappa\left(\frac{x_{mt} - x}{b}\right)}$$

• Given  $\hat{\mathbf{P}}^0$ , we can construct a consistent estimator of  $Z_{imt}^{P^0}$ :

$$Z^{\hat{\mathbf{P}}^0}_{imt} = \left\{ \left( 1 - \hat{P}^0_j(x_{mt}) 
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• And then, consistent estimators of  $\tilde{Z}^{\mathbf{P}^0}_{imt}$  and  $\tilde{e}^{\mathbf{P}^0}_{imt}$ :

$$\tilde{Z}_{imt}^{\hat{\mathbf{P}}^{0}} = Z_{imt}^{\hat{\mathbf{P}}^{0}} + \beta \left( F_{x}^{\hat{\mathbf{P}}^{0}}(1, x_{mt}) - F_{x}^{\hat{\mathbf{P}}^{0}}(0, x_{mt}) \right)' \left\{ \mathbf{I} - \beta \mathbf{F}_{x}^{\hat{\mathbf{P}}^{0}} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \mathbf{I}_{i}^{0} + \mathbf{I}_{i}^{0} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \mathbf{I}_{i}^{0} + \mathbf{I}_{i}^{0} + \mathbf{I}_{i}^{0} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \mathbf{I}_{i}^{0} + \mathbf{I}_{i}$$

$$\tilde{\mathbf{e}}_{imt}^{\hat{\mathbf{p}}_{0}} = \beta \left( F_{x}^{\hat{\mathbf{p}}_{0}}(1, x_{mt}) - F_{x}^{\hat{\mathbf{p}}_{0}}(0, x_{mt}) \right)' \left\{ \mathbf{I} - \beta \mathbf{F}_{x}^{\hat{\mathbf{p}}_{0}} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \mathbf{e}_{i}^{\hat{\mathbf{p}}_{0}} \right\}$$

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 $\bullet$  And then, consistent estimators of  $\tilde{Z}_{imt}^{\mathbf{P}^0}$  and  $\tilde{e}_{imt}^{\mathbf{P}^0}$  :

$$\begin{split} \tilde{Z}_{imt}^{\hat{\mathbf{p}}_{0}} &= Z_{imt}^{\hat{\mathbf{p}}_{0}} + \beta \left( F_{x}^{\hat{\mathbf{p}}_{0}}(1, x_{mt}) - F_{x}^{\hat{\mathbf{p}}_{0}}(0, x_{mt}) \right)' \left\{ \mathbf{I} - \beta \mathbf{F}_{x}^{\hat{\mathbf{p}}_{0}} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \\ \tilde{\mathbf{e}}_{imt}^{\hat{\mathbf{p}}_{0}} &= \beta \left( F_{x}^{\hat{\mathbf{p}}_{0}}(1, x_{mt}) - F_{x}^{\hat{\mathbf{p}}_{0}}(0, x_{mt}) \right)' \left\{ \mathbf{I} - \beta \mathbf{F}_{x}^{\hat{\mathbf{p}}_{0}} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \mathbf{e}_{i}^{\hat{\mathbf{p}}_{0}} \right\} \end{split}$$

• The two-step estimator is the value of  $\theta$  that maximizes  $Q(\theta, \mathbf{\hat{P}}^0)$ .

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# Two-step methods (3)

• Given  $\hat{\mathbf{P}}^0$ , we can construct a consistent estimator of  $Z_{imt}^{P^0}$ :

$$Z^{{f \hat{
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• And then, consistent estimators of  $\tilde{Z}_{imt}^{\mathbf{P}^0}$  and  $\tilde{e}_{imt}^{\mathbf{P}^0}$ :

$$\tilde{Z}_{imt}^{\hat{\mathbf{p}}_{0}} = Z_{imt}^{\hat{\mathbf{p}}_{0}} + \beta \left( F_{x}^{\hat{\mathbf{p}}_{0}}(1, x_{mt}) - F_{x}^{\hat{\mathbf{p}}_{0}}(0, x_{mt}) \right)' \left\{ \mathbf{I} - \beta \mathbf{F}_{x}^{\hat{\mathbf{p}}_{0}} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \tilde{\mathbf{P}}_{imt}^{\hat{\mathbf{p}}_{0}} = \beta \left( F_{x}^{\hat{\mathbf{p}}_{0}}(1, x_{mt}) - F_{x}^{\hat{\mathbf{p}}_{0}}(0, x_{mt}) \right)' \left\{ \mathbf{I} - \beta \mathbf{F}_{x}^{\hat{\mathbf{p}}_{0}} \right\}^{-1} \left\{ \hat{\mathbf{P}}_{i}^{0} * \mathbf{e}_{i}^{\hat{\mathbf{p}}_{0}} \right\}$$

- The two-step estimator is the value of  $\theta$  that maximizes  $Q(\theta, \mathbf{\hat{P}}^0)$ .
- For instance, the two-step MLE is simply the MLE in a probit model for  $a_{imt}$  with explanatory variables  $\tilde{Z}_{imt}^{\mathbf{P}^0}$  and  $\tilde{e}_{imt}^{\mathbf{P}^0}$ .

Victor Aguirregabiria ()

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- $\Omega_{\theta P} \equiv E \left( \nabla_{\theta} s_{mt} \nabla_{P} s'_{mt} \right)$
- and  $\nabla_{\theta}$  and  $\nabla_{P}$  represent partial derivatives w.r.t.  $\theta$  and P, respectively.

• These two-step estimators belong to the class of models defined in terms of conditional moment restrictions.

$$E\left(a_{imt} - P^{0}(x_{mt}) \mid x_{mt}\right) = 0$$
$$E\left(a_{imt} - \Phi\left(\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}^{0}} \; \boldsymbol{\theta}_{i} + \tilde{\boldsymbol{e}}_{imt}^{\mathbf{P}^{0}}\right) \mid x_{mt}\right) = 0$$

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• Newey (1990) obtained the form of the optimal instruments (unconditional moment restrictions) for this class of models:

$$E\left(H^*(x_{mt})\left\{\begin{array}{cc}a_{imt}-P^0(x_{mt}) & \text{for any } i,t\\\\a_{imt}-\Phi\left(\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}^0} \ \theta_i^0+\tilde{e}_{imt}^{\mathbf{P}^0}\right) & \text{for any } i,t\end{array}\right\}\right) = 0$$

where  $H^*(x_{mt})$  is the matrix of optimal instruments.

• Given that the model has a triangular form (i.e.,  $\theta^0$  only enters in the second group of conditional moment restrictions), the matrix of optimal instruments is also triangular, such that the efficient estimator can be implemented in two steps.

$$E\left(H^*_{\theta,\hat{\mathbf{P}}^0}(x_{mt})\left\{ a_{imt} - \Phi\left(\tilde{\mathbf{Z}}_{imt}^{\hat{\mathbf{P}}^0} \ \theta^0_i + \tilde{e}_{imt}^{\hat{\mathbf{P}}^0}\right) \text{ for any } i, t \right\}\right) = 0$$

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- It is well-known that there is a **curse of dimensionality in the NP** estimation of a regression function such as **P**<sup>0</sup>.

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- In our simple example, the vector  $x_{mt}$  contains only three variables: the binary indicators  $a_{im,t-1}$  and the (continuous) market size  $S_{mt}$ . In this case, the NP estimator of  $\mathbf{P}^0$  has a relatively high rate of convergence an its variance and bias can be small even with relatively small sample.

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- However, there are applications with more than two (heterogeneous) players and where firm size, capital stock or other predetermined continuos firm-specific characteristics are state variables.
- Even with binary state variables (*a<sub>im,t-1</sub>*), when the number of players is relatively large (e.g., more than 10) .....

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- To see this, note that the moment conditions at the true **P**<sup>0</sup> hold:

$$\Xi \left( H_{\mathbf{P}^0}(x_{mt}) \left\{ a_{imt} - \Phi \left( \widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}^0} \ \boldsymbol{\theta}_i^0 + \tilde{\mathbf{e}}_{imt}^{\hat{\mathbf{P}}^0} 
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ullet but the same moment conditions evaluated at  ${f \hat{P}}^0$  do not hold

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- Both the matrix of "instruments"  $H_{\hat{\mathbf{P}}^0}(x_{mt})$  and the "error"  $\left\{a_{imt} - \Phi\left(\mathbf{\tilde{Z}}_{imt}^{\hat{\mathbf{P}}^0} \ \boldsymbol{\theta}_i^0 + \tilde{e}_{imt}^{\hat{\mathbf{P}}^0}\right)\right\}$  depend on the random vector  $\hat{\mathbf{P}}_0$ , and this generates a finite sample correlation between  $H_{\hat{\mathbf{P}}^0}(x_{mt})$  and  $\left\{a_{imt} - \Phi\left(\mathbf{\tilde{Z}}_{imt}^{\hat{\mathbf{P}}^0} \ \boldsymbol{\theta}_i^0 + \tilde{e}_{imt}^{\hat{\mathbf{P}}^0}\right)\right\}$ .

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- Both the matrix of "instruments"  $H_{\hat{\mathbf{P}}^0}(x_{mt})$  and the "error"  $\left\{a_{imt} - \Phi\left(\mathbf{\tilde{Z}}_{imt}^{\hat{\mathbf{P}}^0} \ \boldsymbol{\theta}_i^0 + \tilde{e}_{imt}^{\hat{\mathbf{P}}^0}\right)\right\}$  depend on the random vector  $\hat{\mathbf{P}}_0$ , and this generates a finite sample correlation between  $H_{\hat{\mathbf{P}}^0}(x_{mt})$  and  $\left\{a_{imt} - \Phi\left(\mathbf{\tilde{Z}}_{imt}^{\hat{\mathbf{P}}^0} \ \boldsymbol{\theta}_i^0 + \tilde{e}_{imt}^{\hat{\mathbf{P}}^0}\right)\right\}$ .
- ② Even when the instruments  $H(x_{mt})$  do not depend on  $\hat{\mathbf{P}}^0$ , we have that the choice probabilities  $\Phi\left(\tilde{\mathbf{Z}}_{imt}^{\hat{\mathbf{P}}^0} \ \theta_i^0 + \tilde{e}_{imt}^{\hat{\mathbf{P}}^0}\right)$  are nonlinear functions of the random vector  $\hat{\mathbf{P}}_0$ , and the expected value of a nonlinear function is not equal to the function evaluated at the expected value.

As argued by Pakes, Ostrovsky and Berry (RAND, 2007), the first source of bias is present in the two-step MLE or in the efficient-two-step estimators, but not in a simpler method of moments estimator where the matrix of instruments does not depend on **P**<sup>0</sup>. They advocate this type of two-step estimator.

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- However, the second source of bias appears in all these two-steps estimators and it can be very important.
- Monte Carlo experiments of several papers (see the Monte Carlo experiments in Hotz et al., 1994, Aguirregabiria and Mira, 2002 and 2007, Kasahara and Shimotsu, 2006) illustrate that this bias is very serious even in relatively simple models.
#### Recursive K-step estimator

• K-step extension of the 2-step estimator. Given an initial consistent (NP) estimator  $\hat{\mathbf{P}}^0$ , the sequence of estimators  $\{\hat{\boldsymbol{\theta}}^K, \hat{\mathbf{P}}^K : K \ge 1\}$  is defined as:

$$\hat{\boldsymbol{\theta}}^{K} = \arg \max_{\boldsymbol{\theta}} Q\left(\boldsymbol{\theta}, \hat{\boldsymbol{P}}^{K-1}\right)$$

$$\hat{P}^{K}_{i}(\boldsymbol{x}_{mt}) = \Phi\left(\tilde{\boldsymbol{\mathsf{Z}}}_{imt}^{\hat{\boldsymbol{\rho}}^{K-1}} \hat{\boldsymbol{\theta}}_{i}^{K} + \tilde{\boldsymbol{e}}_{imt}^{\hat{\boldsymbol{\rho}}^{K-1}}\right)$$

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- Aguirregabiria and Mira (2002, 2007) present Monte Carlo experiments which illustrate how this recursive estimators can have significantly smaller bias than the two-step estimator.
- Kasahara and Shimotsu (2007) derive a second order approximation to the bias of these K-stage estimators. They show that, if the equilibrium in the population is stable, then this recursive procedure reduces the bias.

Remember that:

$$\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}} \ \boldsymbol{\theta}_{i} + \widetilde{\mathbf{e}}_{imt}^{\mathbf{P}} \equiv \left(\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(1) - \widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(0)\right) \boldsymbol{\theta}_{i} + \left(\mathbf{e}_{imt}^{\mathbf{P}}(1) - \mathbf{e}_{imt}^{\mathbf{P}}(0)\right)$$

where  $\mathbf{Z}_{imt}^{\mathbf{P}}(a_i)\boldsymbol{\theta}_i + e_{imt}^{\mathbf{P}}(a_i)$  is the value of choosing alternative  $a_i$  today, given that firms behave in the future according to the probabilities in  $\mathbf{P}$ .

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• Then, the value  $V_{imt}^{\mathbf{P}}$  is:

$$V_{imt}^{\mathbf{P}} = (1 - P_i(x_{mt})) \left( \tilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(0) \boldsymbol{\theta}_i + \boldsymbol{e}_{imt}^{\mathbf{P}}(0) \right) + P_i(x_{mt}) \left( \tilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(1) \boldsymbol{\theta}_i - \boldsymbol{w}_{imt}^{\mathbf{P}} \right)$$
$$= W_{imt}^{\mathbf{P}} \begin{pmatrix} \boldsymbol{\theta}_i \\ 1 \end{pmatrix}$$

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Then, the value V<sup>P</sup><sub>imt</sub> is:

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• where 
$$W_{imt}^{\mathbf{P}}$$
 is a vector  
 $\left(\left(1 - P_i(x_{mt})\right) \widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(0) + P_i(x_{mt}) \widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(1) ; (1 - P_i(x_{mt})) e_{imt}^{\mathbf{P}}(0) + P_i(x_{mt})\right)$ 

 Let's split the vector of choice probabilities P into the sub-vectors P<sub>i</sub> and P<sub>-i</sub>,

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**P**<sup>0</sup> is an equilibrium associated to θ<sup>0</sup>. Therefore, **P**<sup>0</sup><sub>i</sub> is firm i's best response to **P**<sup>0</sup><sub>-i</sub>. This implies that for any **P**<sub>i</sub> ≠ **P**<sup>0</sup><sub>i</sub> the following inequality should hold:

$$W_{imt}^{\left(\mathbf{P}_{i}^{0},\mathbf{P}_{-i}^{0}
ight)}\left(egin{array}{c}m{ heta}_{i}^{0}\1\end{array}
ight)\geq W_{imt}^{\left(\mathbf{P}_{i},\mathbf{P}_{-i}^{0}
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where  $\mathbf{P}_i$  are the probabilities associated to player *i* and  $\mathbf{P}_{-i}$  contains the probabilities of players other than *i*.

**P**<sup>0</sup> is an equilibrium associated to θ<sup>0</sup>. Therefore, **P**<sup>0</sup><sub>i</sub> is firm i's best response to **P**<sup>0</sup><sub>-i</sub>. This implies that for any **P**<sub>i</sub> ≠ **P**<sup>0</sup><sub>i</sub> the following inequality should hold:

$$W_{imt}^{\left(\mathbf{P}_{i}^{0},\mathbf{P}_{-i}^{0}
ight)}\left(egin{array}{c}m{ heta}_{i}^{0}\1\end{array}
ight)\geq W_{imt}^{\left(\mathbf{P}_{i},\mathbf{P}_{-i}^{0}
ight)}\left(egin{array}{c}m{ heta}_{i}^{0}\1\end{array}
ight)$$

• We can define an estimator of  $\theta^0$  based on these (moment) inequalities.

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- Let *H* be a (finite) set of alternative policies for each player.
- Define the following criterion function:

$$R\left(\boldsymbol{\theta}, \mathbf{P}^{0}, H\right) \equiv \sum_{i,m,t} \sum_{\mathbf{P} \in H} \left( \min\left\{0; \left[W_{imt}^{\left(\mathbf{P}_{i}^{0}, \mathbf{P}_{-i}^{0}\right)} - W_{imt}^{\left(\mathbf{P}_{i}, \mathbf{P}_{-i}^{0}\right)}\right] \left(\begin{array}{c} \boldsymbol{\theta}_{i} \\ 1 \end{array}\right) \right\}$$

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• This criterion function penalizes departures from the inequalities.

• Then, given an initial NP estimator of  $\mathbf{P}^0$ , say  $\hat{\mathbf{P}}^0$ , we can define the following estimator of  $\theta^0$  based on moment inequalities (MI):

$$\begin{split} \hat{\boldsymbol{\theta}} &= \arg\min_{\boldsymbol{\theta}} \ R\left(\boldsymbol{\theta}, \hat{\mathbf{P}}^{0}, H\right) \\ \text{or} \\ \hat{\boldsymbol{\theta}} &= \arg\min_{\boldsymbol{\theta}} \sum_{i,m,t} \sum_{\mathbf{P} \in H} \left(\min\left\{0 \ ; \ \left[W_{imt}^{\left(\hat{\mathbf{P}}^{0}_{i}, \hat{\mathbf{P}}^{0}_{-i}\right)} - W_{imt}^{\left(\hat{\mathbf{P}}^{0}_{i}, \hat{\mathbf{P}}^{0}_{-i}\right)}\right] \left(\begin{array}{c} \boldsymbol{\theta}_{i} \\ 1 \end{array}\right) \right\} \right)^{2} \end{split}$$

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MI Estimator: Point / Set identification

 This estimator is based on exactly the same assumptions as the 2-step moment equalities (ME) estimator. We have seen that θ<sup>0</sup> is point identified by the moment equalities of the ME estimators (e.g., by the pseudo likelihood equations). MI Estimator: Point / Set identification

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- Therefore, if the set *H* of alternative policies is large enough, then  $\theta^0$  is point identified as the unique maximizer of  $R(\theta, \mathbf{P}^0, H)$ .
- However, it is very costly to consider a set H with many alternative policies. For the type of sets H which are considered in practice,  $R(\theta, \mathbf{P}^0, H)$  does not have a unique maximizes and therefore  $\theta^0$  is set identified.

Why to use an estimator that only set-identifies θ<sup>0</sup> when we have alternative estimators which point identified θ<sup>0</sup>? The Moment Inequalities (MI) estimator should have other advantages. Let's start examining which ARE NOT the advantages.

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- Why to use an estimator that only set-identifies θ<sup>0</sup> when we have alternative estimators which point identified θ<sup>0</sup>? The Moment Inequalities (MI) estimator should have other advantages. Let's start examining which ARE NOT the advantages.
- The MI estimator is not more 'robust' than the ME estimator. Both estimators are based on exactly the same model and assumptions.
- Asymptotically, the MI estimator is less efficient than the ME estimator. The efficient 2-step Moment Equalities (ME) estimator has lower asymptotic variance than the MI estimator, even as the set *H* becomes very large.

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• Computationally, the MI estimator is more costly than the ME estimator. The main computational cost of implementing the MI and ME estimators comes from obtaining the vectors of values  $\{W_{imt}^{\mathbf{P}}\}$ . The 2-step ME estimators has to compute  $\{W_{imt}^{\mathbf{P}}\}$  only once: at the estimated  $W_{imt}^{\hat{\mathbf{P}}^0}$ . Instead, the MI estimator has to calculate also  $W_{imt}^{(\mathbf{P}_i, \hat{\mathbf{P}}_{-i}^0)}$  at the different alternative policies in H.

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- Furthermore, the MI estimator needs an algorithm for set optimization.

• There are two potential advantages of MI against ME estimator:

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- finite sample bias;
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  - In terms of **finite sample bias**, the MI estimator may have lower bias than ME estimators. Exploiting the information in the alternative policies might be useful to reduce the bias. However, there is very little evidence on this point.
  - This may dependent very much on the choice of the set *H*. Typically, *H* contains only a few alternative policies (e.g., 5, 10, 20). The selection of these alternative policies should be very careful, and there should be some intuition of how the inequalities associated with an alternative policy can help to identify a particular parameter or group of parameters.

• BBL show that, when combined with simulation techniques to approximate the values  $\{W_{imt}^{\mathbf{P}}\}$ , this method can be easily extended to the estimation of dynamic games with continuous decision variables.

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- In fact, the BBL estimator of a model with continuous decision variable is basically the same as with a discrete decision variable.
- The ME estimator of models with continuous decision variable may be more complicated.

## Simulation-Based Estimation (1)

• Though two-step methods (with either ME or MI) are computationally much cheaper than full solution-estimation methods, they are still impractical for applications where the dimension of the state space X is very large, e.g., a discrete state space with millions of points or a model in which some of the observable state variables are continuous.

## Simulation-Based Estimation (1)

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- To deal with this problem, Hotz, Miller, Sanders and Smith (REStud, 1994) proposed an estimator that uses simulation techniques to approximate the values  $\mathbf{Z}_{imt}^{\mathbf{P}}(a_i)$  and  $e_{imt}^{\mathbf{P}}(a_i)$ , or similarly the vector of values  $W_{imt}^{\mathbf{P}}$ .
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- In the context of dynamic games, Bajari, Benkard and Levin (BBL) have proposed to used this simulation and have extended it to models with continuous decision variables.

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• Remember that:

$$\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(\mathbf{a}_{i}) \equiv \mathbf{a}_{i} \mathbf{Z}_{imt}^{\mathbf{P}} + E\left(\sum_{s=1}^{\infty} \beta^{s} \mathbf{a}_{im,t+s} \mathbf{Z}_{im,t+s}^{\mathbf{P}} \mid \mathbf{x}_{mt}, \mathbf{a}_{imt} = \mathbf{a}_{i}\right)$$

(2)

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• The expectations E(.) are taken over all the possible future paths of actions and state variables conditions on  $(x_{mt}, a_{imt} = a_i)$  and conditional on future behavior **P**.

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$$\tilde{e}_{imt}^{\mathbf{P}}(\mathbf{a}_i) \equiv E\left(\sum_{s=1}^{\infty} \beta^s a_{im,t+s} \varepsilon_{im,t+s} \mid x_{mt}, a_{imt} = a_i\right)$$

- The expectations E(.) are taken over all the possible future paths of actions and state variables conditions on  $(x_{mt}, a_{imt} = a_i)$  and conditional on future behavior **P**.
- The simulators of  $\tilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(a_i)$  and  $\tilde{e}_{imt}^{\mathbf{P}}(a_i)$  are obtained by replacing the true expectations E(.) by Monte Carlo approximations to these expectations.

For every value of x<sub>mt</sub> in the sample and every choice alternative a<sub>i</sub> (in the sample or not), we consider (a<sub>i</sub>, x<sub>mt</sub>) as the initial state for player i and then we use the probabilities in P, and the transition probabilities of x, to generate R simulated paths of future actions and state variables from period t + 1 to t + T\* (i.e., T\* periods ahead).

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- We index simulated paths by r ∈ {1, 2, ..., R}. The r th simulated path associated with the initial state (a<sub>i</sub>, x<sub>mt</sub>) is

$$\{a_{im,t+j}^{(r,a_i)}, x_{m,t+j}^{(r,a_i)}: j = 1, 2, ..., T^*\}$$

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• A simulated path  $\{a_{im,t+j}^{(r,a_i)}, x_{m,t+j}^{(r,a_i)}: j = 1, 2, ..., T^*\}$  is obtained as follows.

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- A simulated path  $\{a_{im,t+j}^{(r,a_i)}, x_{m,t+j}^{(r,a_i)} : j = 1, 2, ..., T^*\}$  is obtained as follows.
- Given  $(a_i, x_{mt})$ , we use the transition probability function  $F_x(.|a_i, x_{mt})$  to obtain a random draw  $x_{m,t+1}^{(r,a_i)}$ .

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- Given  $x_{m,t+1}^{(r,a_i)}$ , we use the choice probability  $P_i(x_{m,t+1}^{(r,a_i)})$  to obtain a random draw  $a_{i,m,t+1}^{(r,a_i)}$ .

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- Given  $(a_{i,m,t+1}^{(r,a_i)}, x_{m,t+1}^{(r,a_i)})$ , we use the transition probability function  $F_x(.|a_{i,m,t+1}^{(r,a_i)}, x_{m,t+1}^{(r,a_i)})$  to obtain a random draw  $x_{m,t+2}^{(r,a_i)}$ .

- A simulated path  $\{a_{im,t+j}^{(r,a_i)}, x_{m,t+j}^{(r,a_i)} : j = 1, 2, ..., T^*\}$  is obtained as follows.
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- And so on.

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• Then, given the simulated paths  $\{a_{im,t+j}^{(r,a_i)}, x_{m,t+j}^{(r,a_i)} : j = 1, 2, ..., T^*\}$ , we construct the simulator of  $\tilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(a_i)$  as:

$$\widetilde{\mathbf{Z}}_{imt}^{\mathbf{P}, \mathbf{sim}}(\mathbf{a}_i) = \mathbf{a}_i \ \mathbf{Z}_{imt}^{\mathbf{P}} + \frac{1}{R} \sum_{r=1}^{R} \left[ \sum_{j=1}^{T^*} \beta^j \ \mathbf{a}_{im, t+j}^{(r, \mathbf{a}_i)} \ \mathbf{Z}_i^{\mathbf{P}} \left( \mathbf{x}_{m, t+j}^{(r, \mathbf{a}_i)} \right) \right]$$

(5)

• Then, given the simulated paths  $\{a_{im,t+j}^{(r,a_i)}, x_{m,t+j}^{(r,a_i)} : j = 1, 2, ..., T^*\}$ , we construct the simulator of  $\tilde{\mathbf{Z}}_{imt}^{\mathbf{P}}(a_i)$  as:

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- And similarly for the simulator of  $\tilde{\mathbf{e}}_{imt}^{\mathbf{P}}(a_i)$ .
- The simulator of  $W_{imt}^{\mathbf{P}}$  is  $W_{imt}^{\mathbf{P}, sim} =$

$$\left( \left(1 - P_i(x_{mt})\right) \widetilde{\mathsf{Z}}_{imt}^{\mathsf{P},\mathsf{sim}}(0) + P_i(x_{mt}) \widetilde{\mathsf{Z}}_{imt}^{\mathsf{P},\mathsf{sim}}(1) ; \left(1 - P_i(x_{mt})\right) e_{imt}^{\mathsf{P},\mathsf{sim}}(0) \right) \right)$$

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• If the DP problem has finite horizon, or if  $T^*$  is large enough such that the approximation error associated with the truncation of paths is negligible, then these simulators are unbiased.

Victor Aguirregabiria ()

Empirical Dynamic Games

• This simulators can be used either for ME or for MI estimation.

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Image: Image:

- This simulators can be used either for ME or for MI estimation.
- The simulation-based ME estimator is the value of θ that solves the system of equations:

$$E\left(H(x_{mt})\left\{ \begin{array}{l} a_{imt} - \Phi\left(\mathbf{\widetilde{Z}}_{imt}^{\mathbf{\hat{P}}^{0}, \mathbf{sim}} \ \mathbf{\theta}_{i} + \tilde{\mathbf{e}}_{imt}^{\mathbf{\hat{P}}^{0}, \mathbf{sim}}
ight) \quad ext{for any } i, t \end{array} 
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- This simulators can be used either for ME or for MI estimation.
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$$E\left(H(x_{mt})\left\{ a_{imt} - \Phi\left(\widetilde{\mathbf{Z}}_{imt}^{\mathbf{\hat{P}}^{0}, \mathbf{sim}} \boldsymbol{\theta}_{i} + \widetilde{\mathbf{e}}_{imt}^{\mathbf{\hat{P}}^{0}, \mathbf{sim}}
ight) ext{ for any } i, t 
ight\}
ight) 
eq 0$$

 The simulation-based MI estimator is the value (or set of values) of θ that minimizes the criterion function:

$$\sum_{i,m,t} \sum_{\mathbf{P} \in H} \left( \min\left\{ 0 ; \left[ W_{imt}^{\left(\hat{\mathbf{P}}_{i}^{0}, \hat{\mathbf{P}}_{-i}^{0}\right), sim} - W_{imt}^{\left(\mathbf{P}_{i}, \hat{\mathbf{P}}_{-i}^{0}\right), sim} \right] \left( \begin{array}{c} \theta_{i} \\ 1 \end{array} \right) \right\} \right)^{2}$$

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  - (1) can be very important: curse of dimensionality in NP estimation.
  - (2) can be very important. Even with millions of simulated histories we may have a very small proportion of all possible histories.

Victor Aguirregabiria ()

Empirical Dynamic Game

54 / 71

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# Finite mixture model (1)

• Consider the dynamic game of market entry/exit in local markets (with MD and BK as global players). Remember that the expected profit of firm *i* is:

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$$\mathbf{Z}_{imt}^{P} \equiv \{ (1 - P_j(x_{mt})) S_{mt}, P_j(x_{mt}) S_{mt}, -1, -(1 - a_{im,t-1}) \}$$

$$\boldsymbol{\theta}_{i} \equiv \left\{ \; \theta_{i}^{M} \; , \; \theta_{i}^{D} \; , \; FC_{i} \; , \; EC_{i} \; 
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• Now, suppose that we relax the assumption that  $\theta_i$  is invariant across markets. That is, we consider that expected profits are  $\mathbf{Z}_{imt}^{P} \ \theta_{im}$ , where:

$$\boldsymbol{\theta}_{im} = \boldsymbol{\theta}_i + \boldsymbol{\Sigma}_{\mathbf{i}} \; \boldsymbol{\omega}_m = \begin{pmatrix} \theta_i^M \\ \theta_i^D \\ FC_i \end{pmatrix} + \boldsymbol{\Sigma}_{\mathbf{i}} \begin{pmatrix} \omega_m^M \\ \omega_m^D \\ \boldsymbol{\Theta}_m^FC_i \end{pmatrix} = \boldsymbol{\Sigma}_{\mathbf{i}} \quad \boldsymbol{\Theta}_m^FC_i \boldsymbol{\Theta}_$$

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- i.i.d. across markets with probability mass function  $\pi_{\ell} \equiv \Pr(\omega_m = \omega^{\ell}).$

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- Let  $\mathbf{P}_{mt}^0 \equiv \{ \Pr(a_{imt} = 1 | x_{mt} = x, m, t) : i = 1, 2; x \in X \}$  be the distributions of  $a_{imt}$  conditional on  $x_{mt}$  in market m at period t.

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- We assume that  $\mathbf{P}_{mt}^0 = \mathbf{P}_{\ell}^0$ , where  $\ell$  is the type of market m.
- Each market type has its own MPE. Though we still assume that only one equilibrium is played in the data *conditional on market type*, the data generating process may correspond to multiple equilibria. Markets which, in term of exogenous characteristics, are observationally equivalent to the econometrician may have different probabilities of entry and exit because the random effect component of profits ω is different.

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where now:

$$\mathbf{Z}_{imt}^{P_{\ell}} = \begin{pmatrix} (1 - P_j(x_{mt})) S_{mt} \\ P_j(x_{mt}) S_{mt} \\ -1 \\ -(1 - a_{im,t-1}) \\ (1 - P_j(x_{mt})) S_{mt} \omega_m^M \\ P_j(x_{mt}) S_{mt} \omega_m^D \\ -\omega_m^{FC} \\ -(1 - a_{im,t-1}) \omega_m^{EC} \end{pmatrix} ; \quad \boldsymbol{\theta}_i = \begin{pmatrix} \theta_i^M \\ \theta_i^D \\ FC_i \\ EC_i \\ \sigma_\omega^M \\ \sigma_\omega^D \\ \sigma_\omega^E \\ \sigma_\omega^E \end{pmatrix}$$

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• The vector of present values  $\tilde{\mathbf{Z}}_{imt}^{P_\ell}$  has a similar definition as before,

59 / 71

• The (conditional) pseudo likelihood function has the following finite mixture form:

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• where  $\pi_{\ell|x_{m1}}$  is the conditional probability  $Pr(\omega^{\ell}|x_{m1})$ .

•  $\pi_{\ell|x_{m1}}$  is not equal to the unconditional probability  $\pi_{\ell}$ . Incumbent statuses at period 1, which are components of the vector  $x_{m1}$ , are not independent of market type, i.e., more profitable markets according to  $\omega_m$  tend to have more incumbent firms.

 Under the assumption that x<sub>m1</sub> is drawn from the stationary distribution induced by the MPE, we have that π<sub>ℓ|xm1</sub> depend only on choice probabilities in P<sub>ℓ</sub> and the (known) unconditional probabilities {π<sub>ℓ</sub>}.

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- Let p<sup>\*</sup>(P<sub>ℓ</sub>) ≡ {p<sup>\*</sup>(x|P<sub>ℓ</sub>) : x ∈ X} be the stationary distribution of x induced by the equilibrium P<sub>ℓ</sub> and the transition f<sub>x</sub>(.|.,.).

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- This stationary distribution can be very simply obtained as the solution to the system of linear equations:

$$p^*(x|\mathbf{P}_\ell) = \sum_{x' \in X} p^*(x'|\mathbf{P}_\ell) \left( \sum_{a \in A^N} \left[ \prod_{j=1}^N P_{\ell j}(a_j|x) \right] f_x(x'|a,x) \right)$$

• Then, by Bayes' rule, we have that:

$$\pi_{\ell|x_{m1}} = \frac{\pi_{\ell} \ p^{*}(x_{m1}|\mathbf{P}_{\ell})}{\sum\limits_{\ell'=1}^{L} \pi_{\ell'} \ p^{*}(x_{m1}|\mathbf{P}_{\ell'})}$$

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Image: A matrix

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• Therefore, given  $\{\mathbf{P}_{\ell}\}$  (and the known unconditional probabilities  $\pi_{\ell}$ ), the conditional probabilities  $\pi_{\ell|x_{m1}}$  are known.

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- Therefore, given  $\{\mathbf{P}_{\ell}\}$  (and the known unconditional probabilities  $\pi_{\ell}$ ), the conditional probabilities  $\pi_{\ell|x_{m1}}$  are known.
- Furthermore, for any  $\{\mathbf{P}_{\ell}\}$ , Q(.) is globally concave in  $\theta$ . This is a very convenient feature of this model and of the NPL method.

• An NPL fixed point is defined as a pair  $(\hat{\theta}, \{\hat{\mathbf{P}}_{\ell}\})$  that satisfies two conditions:

(4)

(1) 
$$\hat{\boldsymbol{\theta}} = \arg \max_{\boldsymbol{\theta}} Q\left(\boldsymbol{\theta}, \{\hat{\mathbf{P}}_{\ell}\}\right)$$

$$(2) \quad \hat{P}_{\ell,i}(x_{mt}) = \Phi\left(\widetilde{\mathbf{Z}}_{imt}^{\mathbf{\hat{P}}_{\ell}} \ \hat{\boldsymbol{\theta}}_{i} + \tilde{\mathbf{e}}_{imt}^{\mathbf{\hat{P}}_{\ell}}\right) \quad \text{ for any } \ell \text{ and } (i, m, t)$$

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• A simple procedure to obtain an NPL fixed point is the following. We start with *L* arbitrary vectors of players' choice probabilities, one for each market type:  $\{\hat{\mathbf{P}}_{\ell}^{0}: \ell = 1, 2, ..., L\}$ .

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 for any  $\ell$  and  $(i, m, t)$ 

- A simple procedure to obtain an NPL fixed point is the following. We start with L arbitrary vectors of players' choice probabilities, one for each market type: {**P**<sup>0</sup><sub>ℓ</sub> : ℓ = 1, 2, ..., L}.
  - Step 1: Obtain the probabilities {π<sub>ℓ|xm1</sub>}.
     Step 2: Obtain θ<sup>1</sup> = arg max Q (θ, {P<sup>0</sup><sub>ℓ</sub>})

An NPL fixed point is defined as a pair (θ̂, {P̂<sub>ℓ</sub>}) that satisfies two conditions:

(4)

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  - Step 3: Update the vector of players' choice probabilities using the best response probability mapping. That is,

$$\hat{P}^{1}_{\ell,i}(x_{mt}) = \Phi\left(\mathbf{\tilde{Z}}_{imt}^{\mathbf{\hat{P}}_{\ell}^{0}} \; \boldsymbol{\vartheta}_{i}^{1} + \tilde{\mathbf{e}}_{imt}^{\mathbf{\hat{P}}_{\ell}^{0}}\right)$$

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If, for every type  $\ell$ ,  $||\hat{\mathbf{P}}_{\ell}^{1} - \hat{\mathbf{P}}_{\ell}^{0}||$  is smaller than a predetermined small  $\mathbb{C}$ 

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- Otherwise, if there are multiple NPL fixed points, then the consistent NPL estimator is the NPL fixed point that provides the maximum value of the likelihood  $Q\left(\boldsymbol{\theta}, \{\hat{\mathbf{P}}_{\ell}\}\right)$ .
- Therefore, it is important to check for multiple NPL fixed points by applying the recursive procedure to different initial vector of probabilities { μ<sup>0</sup><sub>ℓ</sub>}.

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- However, this a challenging exercise in a model with multiple equilibria.
- The data can identify the "factual" equilibrium. However, under the counterfactual scenario, which of the multiple equilibria we should choose?

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- Saylor approximation: Aguirregabiria and Ho (2007)

### Counterfactual Experiments: Aguirregabiria-Ho (2007)

• Let  $\theta$  be the vector of structural parameters in the model. An let  $\Psi(\theta, \mathbf{P})$  be the equilibrium mapping such that an equilibrium associated with  $\theta$  can be represented as a fixed point:

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- Suppose that there is a "true" equilibrium selection mechanism in the population under study, but we do not know that mechanism.
- Our approach here (both for the estimation and for counterfactual experiments) is completely agnostic with respect to the equilibrium selection mechanism.

Victor Aguirregabiria ()

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- Since we do not know the mechanism, we do not know  $\pi(\theta)$  for every possible  $\theta$ .
- However, we DO know  $\pi(\theta)$  at the true  $\theta_0$  because we know that:

$$\mathbf{P}_0 = \boldsymbol{\pi}(\boldsymbol{\theta}_0)$$

and both  $\mathbf{P}_0$  and  $\boldsymbol{\theta}_0$  are identified.

• Let  $\theta_0$  and  $\mathbf{P}_0$  be the population values. Let  $(\hat{\theta}_0, \hat{\mathbf{P}}_0)$  be our consistent estimator.

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- Let  $\theta^*$  be the vector of parameters under a counterfactual scenario.
- We want to know the counterfactual equilibrium  $\pi(\theta^*)$ .

• A Taylor approximation to  $\pi(\theta^*)$  around our estimator  $\hat{\theta}_0$  implies that:

$$\begin{aligned} \boldsymbol{\pi}(\boldsymbol{\theta}^{*}) &= \boldsymbol{\pi}\left(\boldsymbol{\hat{\theta}}_{0}\right) + \frac{\partial \boldsymbol{\pi}\left(\boldsymbol{\hat{\theta}}_{0}\right)}{\partial \boldsymbol{\theta}'}\left(\boldsymbol{\theta}^{*} - \boldsymbol{\hat{\theta}}_{0}\right) + O\left(\left\|\boldsymbol{\theta}^{*} - \boldsymbol{\hat{\theta}}_{0}\right\|^{2}\right) \\ &= \boldsymbol{\hat{P}}_{0} + \frac{\partial \boldsymbol{\pi}\left(\boldsymbol{\hat{\theta}}_{0}\right)}{\partial \boldsymbol{\theta}'}\left(\boldsymbol{\theta}^{*} - \boldsymbol{\hat{\theta}}_{0}\right) + O\left(\left\|\boldsymbol{\theta}^{*} - \boldsymbol{\hat{\theta}}_{0}\right\|^{2}\right) \end{aligned}$$

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• To get a first-order approximation to  $\pi(\theta^*)$  we need to know  $\frac{\partial \pi(\hat{\theta}_0)}{\partial \theta'}$ .

• We know that  $\pi\left(\hat{\pmb{ heta}}_0
ight)=\Psi(\hat{\pmb{ heta}}_0,\hat{\pmb{ heta}}_0)$ , and this implies that:

$$\frac{\partial \pi \left( \hat{\boldsymbol{\theta}}_{0} \right)}{\partial \boldsymbol{\theta}'} = \left( \boldsymbol{I} - \frac{\partial \Psi(\hat{\boldsymbol{\theta}}_{0}, \hat{\boldsymbol{P}}_{0})}{\partial \boldsymbol{P}'} \right)^{-1} \frac{\partial \Psi(\hat{\boldsymbol{\theta}}_{0}, \hat{\boldsymbol{P}}_{0})}{\partial \boldsymbol{\theta}'}$$

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• Then:

$$\boldsymbol{\pi}(\boldsymbol{\theta}^*) = \boldsymbol{\hat{\mathsf{P}}}_0 + \left(\boldsymbol{I} - \frac{\partial \Psi(\boldsymbol{\hat{\theta}}_0, \boldsymbol{\hat{\mathsf{P}}}_0)}{\partial \boldsymbol{\mathsf{P}}'}\right)^{-1} \frac{\partial \Psi(\boldsymbol{\hat{\theta}}_0, \boldsymbol{\hat{\mathsf{P}}}_0)}{\partial \boldsymbol{\theta}'} \left(\boldsymbol{\theta}^* - \boldsymbol{\hat{\theta}}_0\right) + O\left(\left\|\boldsymbol{\theta}^*\right\|_{\boldsymbol{\theta}}\right)$$

3

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Then:

$$\pi(\boldsymbol{\theta}^*) = \mathbf{\hat{P}}_0 + \left(I - \frac{\partial \Psi(\mathbf{\hat{\theta}}_0, \mathbf{\hat{P}}_0)}{\partial \mathbf{P}'}\right)^{-1} \frac{\partial \Psi(\mathbf{\hat{\theta}}_0, \mathbf{\hat{P}}_0)}{\partial \boldsymbol{\theta}'} \left(\boldsymbol{\theta}^* - \mathbf{\hat{\theta}}_0\right) + O\left(\left\|\boldsymbol{\theta}^*\right\|$$

• Therefore,  $\mathbf{\hat{P}}_0 + \left(I - \frac{\partial \Psi(\mathbf{\hat{\theta}}_0, \mathbf{\hat{P}}_0)}{\partial \mathbf{P}'}\right)^{-1} \frac{\partial \Psi(\mathbf{\hat{\theta}}_0, \mathbf{\hat{P}}_0)}{\partial \theta'} \left(\mathbf{\theta}^* - \mathbf{\hat{\theta}}_0\right)$  is a first-order approximation to the counterfactual equilibrium  $\mathbf{P}^*$ .