



Land Use Change: A Spatial Multinomial Choice Analysis

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Motivation

- **Changes in land-use patterns deserve examination**
 - Accelerated expansion of urban/exurban areas
 - urban sprawl; loss of cropland and forests; etc.
 - Impacts: economic, social, environmental, global
 - Policy implications
- **Analysis of land-use changes requires spatial analysis**
 - Challenging in a discrete-choice framework
 - Ignoring spatial dependence leads to inconsistent estimates
 - Recent spatial estimators apply mostly to binary choice

Objectives

- Employ a spatially-explicit econometric model of land-use conversion that reflects the landowner's decision making process
- Develop a spatial discrete-choice estimator for multiple land uses that is computationally feasible in large samples
- Apply the model to actual data
 - Data from Medina county, Ohio (Cleveland area)

Economic Model of Land-Use Conversion

- Spatially-explicit model of land-use change
 - E.g., Bockstael 1996; McMillen 1989; Irwin 2002; Irwin and Bockstael 2001; Hite et.al., 2003
- Some model assumptions:
 - A risk-neutral, price-taking landowner maximizes the present discounted value of the expected stream of future net land returns
 - Expected returns to conversion are a function of land attributes
 - Only a number of factors that affect conversion costs are observable

Economic Model of Land-Use Conversion

- Land net returns for parcel i in use k :

$$Y_{ik} = f(X_{ik}) + e_{ik}$$

where X_{ik} denotes observed parcel characteristics

- The landowner will choose to convert parcel i to use l if :

$$Y_{il}(X_{il}) > \max_{l \neq k} \{Y_{ik}(X_{ik}) - C_{ik}(Z_{ik})\}, \forall k$$

where C_{ik} is the cost of conversion and Z_{ik} denotes parcel characteristics that affect conversion costs

Economic Model of Land-Use Conversion

- The “latent” net returns are given by:

$$Y_{ik}^* = f_{ik}(X, Z) + e_{ik}$$

where X and Z are observed but not Y^*

- Hence, a parcel of land will remain in use k if:

$$Y_{ik}^* > Y_{il}^*, \forall k \neq l$$

Methodology

- Spatial autoregressive lag (SAL) model:

$$Y = \rho WY + X\beta + \varepsilon$$

where W is a spatial weighting matrix and ρ is the spatial lag parameter

$\rho > 0$ implies clustering

$\rho < 0$ implies dispersion

- Can be applied to land-use change decisions

Methodology

- Continuous Y:

- Maximum likelihood methods (Anselin, 1988)
- GMM approaches (Kelijian and Prucha, 1998)

- Discrete Y:

- Proposed estimation procedures mainly limited to the binary case (e.g., Case 1992; McMillen 1992; LeSage 2000; Pinkse and Slade 1998)
- Many of these procedures become infeasible in large samples due to inversion of large matrices or use of simulation techniques.

Proposed Estimator: Spatial MNL

- Extend Klier and McMillen (2008) binary choice “linearized logit” model to a multinomial setting
- Simple → linearization reduces estimation to two steps:
 - 1) A standard multinomial logit model
 - 2) Two-stage least squares

SMNL Estimator

- Model:

$$Y^* = \rho W Y^* + X \beta + \varepsilon, \quad \varepsilon \sim iid$$

$$Y^* = (I - \rho W)^{-1} X \beta + (I - \rho W)^{-1} \varepsilon$$

Covariance matrix:

$$V(e) = [(I - \rho W)'(I - \rho W)]^{-1}$$

- Define $d_{ik} = 1$ if choice k is observed, $= 0$ o/w, hence MNL model if errors are logistic
- But there is heteroskedasticity and autocorrelation in the errors unless $\rho = 0$.

SMNL Estimator

- The probability that individual i chooses alternative k :

$$P_{ik} = P(d_{ik} = 1 | X_i) = \frac{\exp(X_i^{**} \beta_k)}{\sum_k \exp(X_i^{**} \beta_k)}$$

where:

$$X_i^{**} = (I - \rho W)^{-1} \begin{bmatrix} X_i \\ \sigma_i \end{bmatrix}, \quad \sigma_i = \sqrt{[(I - \rho W)'(I - \rho W)]^{-1}}$$

- Define the generalized MNL residuals:

$$u_{ik} = d_{ik} - P_{ik}$$

SMNL Estimator

- Idea: Use PS (1998) GMM estimator:

$$\min_{\{\beta, \rho\}} u'ZMZ'u$$

- Z matrix of instruments, M positive definite matrix
- If $M=(Z'Z)^{-1} \rightarrow$ non-linear TSLS
- Gradient terms: $G_{\beta ik} = P_{ik}(1 - P_{ik})X_i^{**}$

$$G_{\rho i} = P_{ik}(1 - P_{ik}) \left[H_i - \frac{X_i^{**} \beta}{\sigma_i^2} \Lambda_{ii} \right]$$

where

$$H = (I - \rho W)^{-1} W X^{**},$$

$$\Lambda = (I - \rho W)^{-1} W (I - \rho W)^{-1} (I - \rho W)^{-1}$$

Insight by Klier and McMillen (2008)

- Linearization around $\Gamma_0 = (\beta_0, \rho_0)'$ possible since G_{ρ_i} is non-zero when $\rho=0$
- It simplifies the expressions of the gradients as:

$$X_i^{**} = X_i \quad \text{and} \quad \Lambda = W$$

- Linearization avoids inversion of large matrices, making this estimator feasible in large samples

SMNL Estimator

- Step 1: Estimate the model by standard multinomial logit to get estimated β 's. Calculate \hat{u}_{ik} and the gradient terms ($\hat{G}_{\beta_{ik}}$ and $\hat{G}_{\rho_{ik}}$).
- Step 2: Regress each gradient term on Z to get the fitted values $\hat{\hat{G}}_{\beta_{ik}}$ and $\hat{\hat{G}}_{\rho_{ik}}$. Regress $(\hat{u}_{ik} + \hat{G}'_{\beta_{ik}} \hat{\beta}_k^{MNL})$ on the fitted values of the gradient terms.

The coefficients are the estimated values of β and ρ .

Z are the “KP” instruments [X WX W^2X W^3X ...]

Monte Carlo Simulation

- Model:

$$Y = \rho WY + X\beta_k + \varepsilon, \quad k = 4$$

Dependent variable:

$$d_{ik} = 1 \text{ for } k = l \text{ if } \sum_{k=0}^{l-1} P_{ik} < u < \sum_{k=0}^l P_{ik}, \quad P_{i0} = 0; \quad u \sim U(0,1)$$

Independent variable: $X \sim U(-1,1)$

Weighting matrix (FL-S, '09) $W_{ij} = 1 / (dist)_{ij}^2$

Instruments: $Z = \{X \ WX \ W^2X \ W^3X\}$

Other parameters: $N=320$ obs, $M=1000$ reps

$0 < \rho < 0.9$, $\beta_1 = 0$ and $\beta_2, \beta_3, \beta_4 = 1$

Simulation Results

Table 1. Simulation Results for a Sample of 320 Observations

ρ	Standard Multinomial Logit			Spatial Multinomial Logit			
	β_1	β_2	β_3	β_1	β_2	β_3	ρ
0							
Bias	-0.001	0.003	0.005	-0.001	0.003	0.005	-0.016
RMSE	0.080	0.084	0.080	0.080	0.085	0.080	0.248
0.1							
Bias	-0.002	0.002	0.004	-0.002	0.003	0.004	-0.077
RMSE	0.081	0.083	0.079	0.081	0.084	0.079	0.253
0.2							
Bias	-0.003	0.001	0.003	-0.004	0.002	0.003	-0.137
RMSE	0.081	0.084	0.080	0.080	0.084	0.080	0.266
0.3							
Bias	-0.006	-0.002	0.001	-0.006	-0.001	0.001	-0.188
RMSE	0.081	0.083	0.080	0.081	0.083	0.080	0.288
0.4							
Bias	-0.009	-0.007	-0.003	-0.009	-0.006	-0.003	-0.235
RMSE	0.080	0.083	0.079	0.080	0.083	0.079	0.315
0.5							
Bias	-0.019	-0.013	-0.011	-0.018	-0.012	-0.011	-0.261
RMSE	0.080	0.084	0.079	0.080	0.084	0.080	0.342

Simulation Results

Table 1. Simulation Results for a Sample of 320 Observations

ρ	Standard Multinomial Logit			Spatial Multinomial Logit			ρ
	β_1	β_2	β_3	β_1	β_2	β_3	
0.6							
Bias	-0.029	-0.024	-0.023	-0.028	-0.022	-0.022	-0.278
RMSE	0.082	0.085	0.080	0.082	0.086	0.080	0.362
0.7							
Bias	-0.050	-0.044	-0.044	-0.049	-0.042	-0.043	-0.258
RMSE	0.083	0.086	0.080	0.082	0.086	0.080	0.383
0.8							
Bias	-0.097	-0.093	-0.092	-0.095	-0.090	-0.090	-0.162
RMSE	0.089	0.092	0.086	0.089	0.092	0.086	0.396
0.9							
Bias	-0.241	-0.237	-0.239	-0.238	-0.233	-0.236	0.211
RMSE	0.132	0.136	0.135	0.131	0.135	0.134	0.699

Notes: Results based on 1,000 replications. See text for the specification of W in the SMNL model. The slope's true value is 1 in all cases.

Data

- Parcel-level data from Medina County in Cleveland, Ohio
- Data set: 1990 land use, major roads, soil type, location boundaries, socio-economic data.
- To estimate the model:
 - Y: choice of land use (ag, com, res, ind)
 - X: proximity to city center, distance to the nearest city, population density, housing density, proportion of surrounding land-use, and min. lot size zoning
- Six W's are used, specified as inverse Euclidean distance varying friction parameter (1 or 2) and cut-off distances (400, 800, 1600 meters).

Estimation Results

Table 2. Multinomial Logit (MNL) and Spatial Multinomial Logit (SMNL) Estimated Coefficients of Land Use Change Model

VARIABLE	MNL Results				SMNL Results											
			W_400_f=1		W_800_f=1		W_1600_f=1		W_400_f=2		W_800_f=2		W_1600_f=2			
	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.		
Acres:																
β_{ag}	0.081	0.009	0.090	0.004	0.108	0.004	0.125	0.003	0.090	0.004	0.109	0.004	0.126	0.003		
β_{res}	-0.253	0.014	-0.645	0.072	-0.809	0.058	-0.334	0.041	-0.653	0.072	-0.823	0.057	-0.359	0.040		
β_{com}	0.068	0.009	0.068	0.005	0.066	0.004	0.061	0.004	0.068	0.005	0.066	0.004	0.060	0.004		
Totdiscle:																
(x10,000) β_{ag}	-0.329	0.083	-0.320	0.024	-0.314	0.024	-0.304	0.022	-0.321	0.024	-0.314	0.024	-0.307	0.022		
β_{res}	-0.355	0.085	-0.402	0.035	-0.414	0.034	-0.345	0.032	-0.405	0.035	-0.419	0.034	-0.345	0.031		
β_{com}	-0.381	0.092	-0.386	0.065	-0.383	0.063	-0.371	0.059	-0.386	0.065	-0.381	0.063	-0.371	0.059		
Disttneare:																
(x10,000) β_{ag}	0.437	0.163	0.413	0.061	0.348	0.060	0.230	0.056	0.410	0.061	0.345	0.060	0.224	0.056		
β_{res}	0.294	0.171	0.420	0.089	0.467	0.086	0.612	0.080	0.426	0.089	0.484	0.086	0.661	0.079		
β_{com}	1.053	0.193	1.102	0.168	1.013	0.164	1.010	0.153	1.094	0.168	0.999	0.163	0.994	0.152		
Agsarea:																
β_{ag}	1.730	0.807	1.643	0.311	1.452	0.303	1.224	0.283	1.645	0.311	1.447	0.302	1.241	0.282		
β_{res}	1.744	0.835	3.292	0.465	4.054	0.435	3.226	0.392	3.331	0.465	4.093	0.434	3.210	0.390		
β_{com}	2.139	1.013	2.199	0.958	2.167	0.931	1.912	0.868	2.187	0.958	2.178	0.929	1.961	0.865		
Reside:																
β_{ag}	-1.894	0.929	-1.790	0.373	-1.592	0.363	-1.156	0.339	-1.785	0.373	-1.584	0.362	-1.099	0.337		
β_{res}	4.239	0.955	6.281	0.650	6.776	0.591	2.720	0.519	6.320	0.650	6.818	0.588	2.786	0.515		
β_{com}	0.363	1.142	0.517	1.040	0.611	1.011	0.500	0.945	0.527	1.039	0.683	1.010	0.603	0.942		
Commarea:																
β_{ag}	-0.007	1.499	-0.089	0.530	-0.070	0.515	0.314	0.481	-0.113	0.530	-0.047	0.514	0.413	0.479		
β_{res}	3.726	1.515	4.938	0.667	5.156	0.638	2.734	0.589	4.925	0.667	5.137	0.637	2.809	0.586		
β_{com}	4.545	1.688	4.596	1.191	4.396	1.156	4.094	1.077	4.595	1.191	4.413	1.154	4.130	1.072		

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β_{res}	-0.253	0.014	-0.645	0.072	-0.809	0.058	-0.334	0.041	-0.653	0.072	-0.823	0.057	-0.359	0.040		
β_{com}	0.068	0.009	0.068	0.005	0.066	0.004	0.061	0.004	0.068	0.005	0.066	0.004	0.060	0.004		
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	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.	Est.	St. Err.		
Popdens:																
β_{ag}	0.006	0.001	0.006	0.001	0.006	0.001	0.006	0.001	0.006	0.001	0.006	0.001	0.006	0.001		
β_{res}	0.003	0.001	0.002	0.001	0.002	0.001	0.004	0.001	0.002	0.001	0.002	0.001	0.004	0.001		
β_{com}	0.011	0.002	0.012	0.003	0.011	0.003	0.010	0.003	0.012	0.003	0.011	0.003	0.011	0.003		
Housedens:																
β_{ag}	-0.018	0.003	-0.017	0.002	-0.017	0.002	-0.018	0.002	-0.017	0.002	-0.017	0.002	-0.018	0.002		
β_{res}	-0.011	0.003	-0.011	0.002	-0.012	0.002	-0.014	0.001	-0.011	0.002	-0.012	0.002	-0.013	0.001		
β_{com}	-0.034	0.005	-0.035	0.010	-0.034	0.009	-0.032	0.009	-0.035	0.010	-0.034	0.009	-0.032	0.009		
Percpinc:																
(x10,000) β_{ag}	-0.352	0.415	-0.361	0.158	-0.329	0.153	-0.276	0.143	-0.361	0.158	-0.323	0.153	-0.283	0.143		
β_{res}	0.036	0.426	0.254	0.212	0.262	0.204	-0.284	0.190	0.246	0.212	0.233	0.204	-0.285	0.189		
β_{com}	-1.304	0.495	-1.397	0.433	-1.339	0.422	-1.229	0.394	-1.389	0.433	-1.337	0.421	-1.248	0.392		
Largetot:																
β_{ag}	0.650	0.236	0.583	0.087	0.439	0.085	0.223	0.079	0.582	0.087	0.429	0.085	0.220	0.079		
β_{res}	0.144	0.247	0.579	0.156	0.816	0.148	0.495	0.134	0.601	0.156	0.834	0.148	0.511	0.134		
β_{com}	0.828	0.266	0.832	0.179	0.804	0.174	0.761	0.162	0.829	0.179	0.800	0.174	0.759	0.161		
ρ	--	--	0.145	0.009	0.213	0.008	0.406	0.008	0.145	0.009	0.214	0.008	0.401	0.008		

Notes: Sample size is 9,760 parcels. All models include indicator variables for the township in which the parcel resides. The columns for the SMNL estimator correspond to different specifications of W that vary the cut-off distance (400, 800, and 1600) and the friction parameter (f=1 or 2). See text for details.

Results Discussion

- Industrial land use becomes less attractive as distance from Cleveland increases
- Local markets and population density are important determinants of ag, com, and res land uses
- Minimum lot size policy affects all land uses but relatively less industrial
- The estimates of the spatial lag parameter indicate the presence of spatial spillover effects

Conclusions

- Spatial dependence is important when analyzing land use decisions
- The proposed SMNL estimator has the following advantages:
 - Easy to estimate and feasible in large sample
 - Wide applicability in analyzing economic decisions
- Future work:
 - A more complete exploration of finite sample properties of SMNL
 - A more comprehensive analysis of the land-use change process
 - Other applications